Past Performance Information Form Cost Calculation

In fiscal year 2014, there were approximately 296,491 competed procurement actions.[1] Assume that on these actions, 3 past performance citations were required and an average of 3 offers were received and evaluated. This means that there were a total of approximately 2,668,419 instances where a past performance citation was specified, responded to and evaluated.

The computation of costs associated with this activity and potential annual savings achievable by using a Standard Past Performance Information Form are shown in the following table.

Item	Description	Calculation	Result
A	FY 2014 total number of competed procurements	Analysis of FPDS data via USASpending.gov	296,491
B	Average number of PP citations in each solicitation	estimate	3
C	Average number of offerors per solicitation	estimate	3
D	Total number of PP citations prepared by industry	A*B*C	2,668,419
E	Amount of time spent by acquisition personnel to prepare a unique PP solicitation instruction/format	estimate	2 hours
F	Amount of time spent by industry to respond to a unique PP solicitation instruction/format	estimate	12 hours
G	Amount of time spent by government personnel to evaluate a unique PP solicitation instruction/format	estimate	3 hours
H	Cost of E	E*(GS-12 hourly cost ($47))	$ 94
I	Cost of F	F*(Proposal Team blended rate hourly cost ($90))	$ 1,080
J	Cost of G	G*(GS-12 hourly cost ($47))	$ 141
K	Amount of time to use standard PPI form in solicitation for government	estimate	1 hour
L	Amount of time to respond to standard PPI form for industry	estimate	6 hours
M	Amount of time to evaluate standard PPI form for government	estimate	2 hours
N	Cost of K	K*(GS-12 hourly cost ($47))	$ 47
O	Cost of L	L*(Proposal Team blended rate hourly cost ($90))	$ 540
P	Cost of M	M*(GS-12 hourly cost ($47))	$ 94
Q	Total cost associated with the way PP solicitation instructions and responses are accomplished now	(A*H)+ (D*J)+(D*I)	$ 3,286,009,753
R	Total cost associated with using standard PPI form in solicitation instructions and responses	(A*N)+(D*P)+(D*O)	$ 1,705,712,723
S	**Savings by implementing standard PPI form**	Q-R	**$ 1,580,297,030**

[1] Estimate based on FEDMINE.us analysis of Federal Procurement Data System (FPDS) data accessed via USASpending.gov and additional sources.