

Gail Bassin, Co-Founder and Co-CEO JBS International, Inc.

Gail Bassin is co-founder and co-CEO of JBS International, Inc., and has decades of experience in providing professional consulting services to Federal, state, and nonprofit clients. Over the course of her career, Gail has directed or overseen numerous mission-focused contracts that address a broad range of public health and social service issues administered by the agencies within the Department of Health and Human Services. During her tenure, Gail spearheaded two acquisitions. As of October 1, 2017, JBS was acquired by Blue Cross Blue Shield of South Carolina (BCBSSC). Gail continues to serve as co-CEO of the JBS wholly-owned subsidiary of BCBSSC.

Gail has been a Professional Services Council (PSC) Board member since 2005 and served on the Executive Committee (2006-2010). She has also cochaired the PSC HHS Task Force and serves on the Executive Advisory Board of the PSC Civilian Services Council. In 2008, Gail was named GovCon's Executive of the Year for companies under \$75 million, and in 2009, she was named Washington Business Journal's CFO of the Year for government contracting firms with revenues under \$200 million. Under the leadership of Gail and her co-CEO Jerri Shaw, in 2006 JBS was named GovCon's Government Contractor of the Year (\$25–\$75 million category).